

# INVESTMENTS

*for a better tomorrow*

## IMPACT TIMELINE

2006

First impact private equity fund

2010

First sustainable infrastructure fund – triple bottom line of returns, jobs and the environment

2012

First impact report

2013

First impact secondaries fund – first of its kind worldwide

2019

Low Income Communities investment initiative commences

2020

20th Anniversary of North Sky

2022

11th impact fund

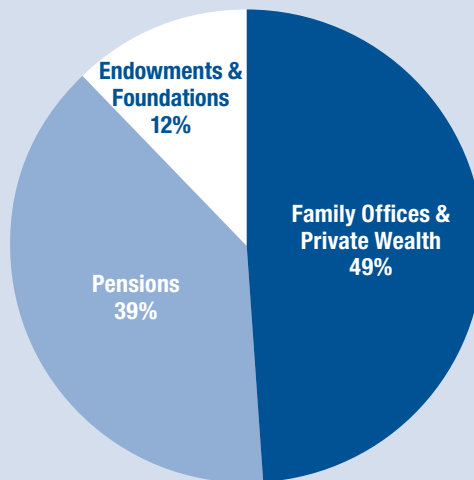
North Sky Capital is a pioneer in impact investing in the United States. Now in its 23rd year, North Sky has deployed more than \$1.2 billion across more than 125 impact investments on behalf of its various impact funds. The firm has two flagship investment strategies: impact secondaries (private equity) and sustainable infrastructure. Both strategies support positive environmental and social change while targeting market rate investment returns. North Sky has been an active impact investor since the beginning of the modern era of private markets impact investing in 2005-6.

**\$1.2 BILLION** | **19** professionals  
invested for impact

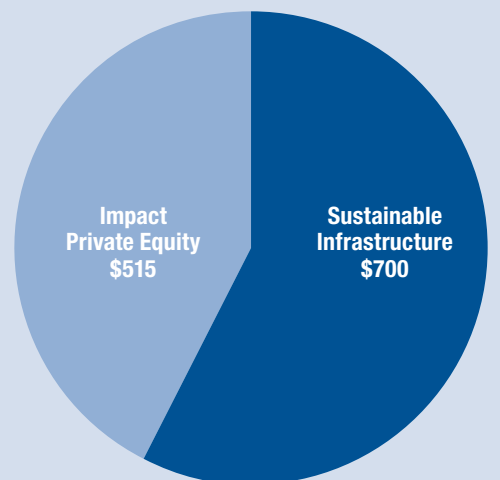
**125+** | **3** offices | **336 YEARS**  
impact investments of experience

**23 YEARS** | **\$1.7 BILLION**  
of operations of total commitments

INVESTOR BASE



IMPACT INVESTMENTS (\$ MILLIONS)



# IMPACT SECONDARIES

**\$400 MILLION** of commitments | **4** funds | **\$350+ MILLION** invested  
**64** investments | Typical investment size: **<\$25 MILLION**

Our impact secondaries funds provide liquidity solutions to impact funds, companies and investors across a diverse range of industries. To date, our four impact secondary funds have invested more than \$350 million across 64 investments.

## Target industries

- Built environment
- Cleantech / climatech
- Education
- Resource efficiency
- Healthcare
- Healthy living
- Mobility / transportation
- Sustainable agriculture
- Waste reduction
- Water

## Transaction types

- LP transfers
- Secondary directs
- Preferred equity / annex funds
- Late primaries
- Fund recapitalizations / restructurings



build better™  
**DIRTT**

**AQUAVENTURE**HOLDINGS™



**BRIGHT FARM**S

**ecore**™

**tpi** COMPOSITES

**\$650+ MILLION**  
of commitments

**4** funds

**\$700 MILLION**  
invested

**36** investments

Typical investment size: **<\$40 MILLION**

Our sustainable infrastructure funds invest in lower middle market clean energy, waste and water projects in North America. To date, our four sustainable infrastructure funds have invested \$700 million across 36 investments.

### Target industries

- Waste-to-Energy / -Value
- Wastewater
- Solar
- Wind
- Transmission
- Renewable Fuels / RNG
- Water
- Hydro
- Storage
- Efficiency

### Project profiles

- Proven technology
- Contracted offtake
- Contracted feedstock
- Experienced partners
- Experienced EPCs



Project Grand Ridge



Seabord Energy



Project North Farm



Project Golden Bear



Northbrook Hydro

**SUSTAINABLE INFRASTRUCTURE**



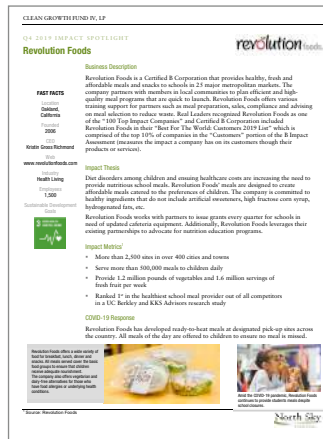
# ASSESSING IMPACT

North Sky aligns its investments with the United Nations Sustainable Development Goals (“SDGs”) and is committed to providing meaningful impact assessments to its investors. Since 2012, North Sky has published public impact reports that showcase the positive environmental and social impact being achieved by its investments. The firm reports quarterly to its investors on portfolio SDG exposure based on how the business plans and impact metrics of underlying companies and projects contribute to specific SDG Targets. Additionally, North Sky provides investors with quantitative and qualitative impact information on specific investments via Impact Spotlights and delivers customized impact reporting via iPAR and other bespoke impact reporting systems.

## Annual Impact Reports



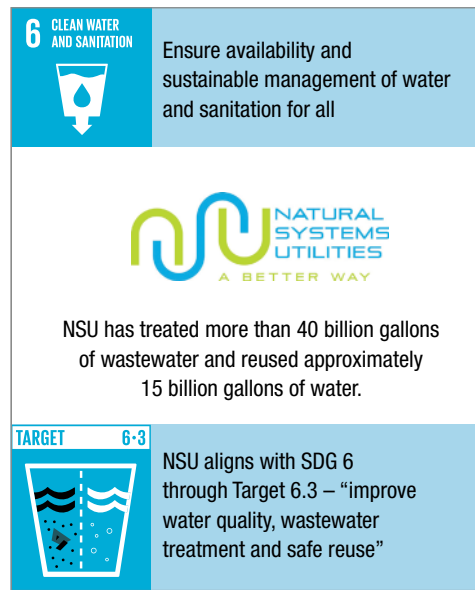
## Quarterly Impact Spotlights



## Funds align with SDGs



## Investments contribute to SDG Targets



## AFFILIATIONS

North Sky shares knowledge and actively participates in impact-focused organizations.



North Sky has also been consistently selected by ImpactAssets as a manager within their annual IA 50 database since 2017.



## CONTACT:

**Gretchen Postula**  
Managing Director &  
Head of Investor Relations  
[gpostula@northskycapital.com](mailto:gpostula@northskycapital.com)

**Erika Guca**  
Managing Director  
[eguca@northskycapital.com](mailto:eguca@northskycapital.com)

**Rachael Polson**  
Marketing Associate  
[rpolson@northskycapital.com](mailto:rpolson@northskycapital.com)

[northskycapital.com](http://northskycapital.com) • Minneapolis • Boston • Asheville

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